



BUDAPEST

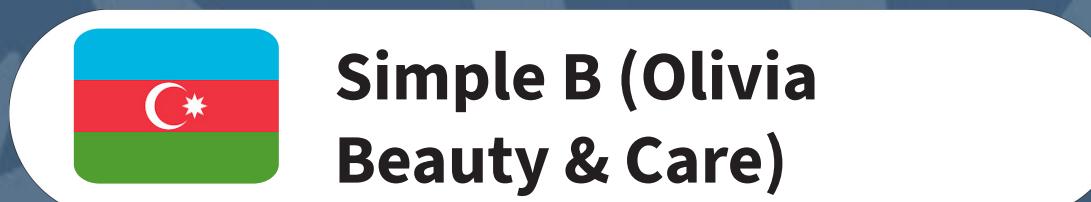
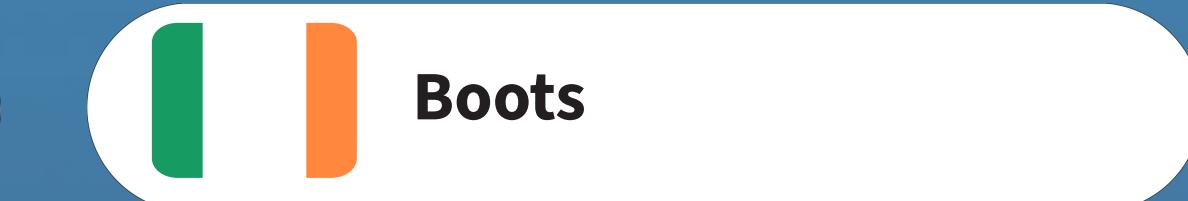
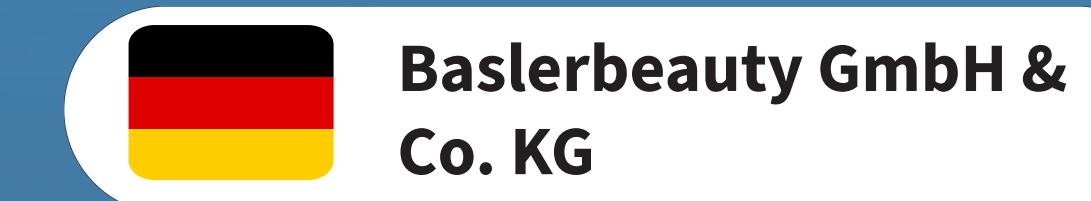
Stamegna Central & East European Health & Beauty Care

February 22nd-23rd 2026

Buyers List



CONFIRMED COMPANIES | Central & East European Health & Beauty Care Event



CONFIRMED COMPANIES | Central & East European Health & Beauty Care Event



SweetCare



Trade House



Tamstore Market



Trending Corporate



**Tropic Maloprodaja
D.O.O.**

CONFIRMED COMPANIES | Central & East European Health & Beauty Care Event



Retailer

Amarina SIA



AMARINA

Branded



Latvia



<https://amarina.lv/>

Annual Volume of Sales: € 1.5 M
Number of Stores: online

Other countries company is represented in: Europe

Categories of focus: Hair Care, Body care, Skin Care, Face Care, Eye Care, Men's grooming, Vitamin, Food Suppl-s (diet,nutrition), Sexual Wellness, Dermo Cosmetics, Smart Beauty Devices, Prestige, Masstige

Retailers they work with: N/A

Profile of the company:

Amarina is a Latvian beauty and personal care company specializing in a wide range of premium products for hair, skin, and body care. It wellness. It provides professional hair tools, skincare treatments, dental care, cosmetics, and essentials for all ages. With a focus on quality, innovation, and convenience, offering free shipping on orders above a certain value and curated gift sets. Through its online store, Amarina combines convenience with a commitment to enhancing personal beauty and self-care routines.

Retailer

AS Watson Benelux (Kruidvat)



Private Label



Netherlands



www.kruidvat.nl

Annual Volume of Sales: N/A
Number of Stores: 1500

Other countries company is represented in: Belgium

Categories of focus: , Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Kruidvat is the Netherlands' leading health and beauty retailer, offering affordable personal care, wellness, and household products. Committed to quality and convenience, it serves millions with skincare, cosmetics, vitamins, baby care, and everyday essentials in-store and online.

Retailer

Baslerbeauty GmbH & Co. KG



Branded



Germany



www.basler-beauty.de/

Annual Volume of Sales: € 30 M
Number of Stores: 4

Other countries company is represented in: Austria, Switzerland, France, the Netherlands, Belgium, Italy, Spain, and Ireland.

Categories of focus: , Branded, Hair Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Wellness, Dermo Cosmetics, Smart Beauty Devices, Prestige, Masstige

Retailers they work with: N/A

Profile of the company:

Basler Beauty GmbH & Co. KG is a leading German HBC company that began as a mail-order business founded by hairdresser Hermann Basler in Bietigheim-Bissingen. It has grown into a major European player with over 35,000 products, specializing in professional hair care, skincare, cosmetics, and fragrances for both consumers and salons. The company operates retail stores and an extensive online platform.

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Retailer

Boots



Branded



Annual Volume of Sales: N/A
Number of Stores: 95 in Ireland



www.boots.ie/

Other countries company is represented in: UK, Netherlands, Germany and Thailand

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan,

Retailers they work with: N/A

Profile of the company:

Boots Ireland is a trusted pharmacy-led health and beauty retailer with over 80 stores nationwide. Founded in 1996, it offers expert pharmacy services, health advice, and a wide range of exclusive beauty and wellness brands. With more than 2,000 employees, a popular Advantage Card program, and a strong focus on sustainability and community support, Boots Ireland aims to help customers look and feel their best.

Distributor

Bufo EKO D.O.O



Branded



Slovenia www.bufo.eu

Annual Volume of Sales: € 2.5 M
Number of Stores: N/A

Other countries company is represented in: Austria, Italy, Netherlands, Kazakhstan, Croatia

Categories of focus: Oral Care, Foot Care, Baby care, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Eco-friendly packaging, Professional, Mass Market

Retailers they work with: Mercator, Konzum, Aldi, Interspar, DM, Amazon

Profile of the company:

Bufo Eko d.o.o. is a Slovenian company specializing in the production and distribution of certified organic food products. Established in 2012 and headquartered in Celje, the company offers a diverse range of organic goods, including grains, legumes, pasta, oils, spices, and cosmetics. Bufo Eko collaborates with both Slovenian and international manufacturers to provide high-quality products to its customers.

Distributor

Da Lago BV



Private Label, Branded



Netherlands



<https://da-lago.nl/>

Annual Volume of Sales: € 10 M
Number of Stores: N/A

Other countries company is represented in: Germany, Belgium, Poland, Scandinavia, Spain

Categories of focus: , Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet, nutrition), Family Planning, Accessories (gift sets), Eco-friendly packaging, Professional, Mass Market

Retailers they work with: Kruidvat, Rossmann, Primor, Normal and Pieper

Profile of the company:

Da Lago, with over 20 years of experience in the beauty industry, is an ideal partner in the beauty segment. The company distributes its own created brands and exclusively selected beauty brands worldwide to retailers.

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Distributor

Dita Estfarm SRL



Private Label, Branded



Moldova

<https://dita.md/en/>

Annual Volume of Sales: € 107 M
Number of Stores: 1200

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, OTC, Pain relief, Medical devices, Dermo Cosmetics, Organic/Natural, Accessories (gift sets), Eco-friendly packaging, Prestige, Masstige

Retailers they work with: Farmacia Familiei, Farmacia Orient, Metro Cash and Carry, Mamico, Casa Mega - Vion

Profile of the company:

Dita Estfarm is Moldova's leading pharmaceutical distributor, offering 8,000+ products with 30 years of trusted experience. With advanced logistics and a strong pharmacy network, it ensures reliable access to essential medicines nationwide.

Distributor

Femi Trade

Branded



Poland



www.femi-trade.com

Annual Volume of Sales: € 2 M
Number of Stores: 10000 +

Other countries company is represented in: Poland, Ukraine, Romania, Slovakia and Czech Republic

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Nail Care, Body care, Skin Care, Face Care, Oral Care, Fragrance, Masstige

Retailers they work with: Jeronimo Martins, Netto, Hebe, Lidl, Dino (all from Poland)

Profile of the company:

Femi Trade is a Poland-based distribution company led by a creative, experienced team specializing in cosmetic brands and private label development. With over 15 years of industry expertise—including key roles in launching Hebe drugstores—the team actively scouts global trends to introduce innovative beauty products to the Polish market.

Distributor

Fourth KFT

Branded



Hungary



www.fourth.hu

Annual Volume of Sales: € 6.8 M
Number of Stores: 3500 +

Other countries company is represented in: Slovakia, Austria, Czech Republic

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Body care, Skin Care, Face Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Masstige, Mass Market

Retailers they work with: DM, Rossmann, InterSpar, Spar, Auchan, Tesco, Kifli

Profile of the company:

Fourth Kft., founded in 2005, is a privately owned distributor representing international cosmetic and household brands in Hungary. As part of Fourth Group, operating in Austria, Slovakia, and the Czech Republic, it manages 29 brands across over 3,500 retail points.



CONFIRMED COMPANIES | Central & East European Health & Beauty Care Event



Retailer



Fozzy Group (Silpo Supermarkets)

Private Label



Ukraine



<https://silpo.ua/>
<https://fozzy.ua/en/>

Annual Volume of Sales: € 2.84 B
Number of Stores: 350

Other countries company is represented in: Poland

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sexual Wellness, Family Planning, OTC, Pain relief, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, CBD, Accessories (gift sets), Others, Professional, Masslige, Mass Market

Retailers they work with: N/A

Profile of the company:

Silpo, part of the Fozzy Group, is a leading Ukrainian retailer offering health, wellness, and beauty products alongside fresh food and daily essentials. With curated personal care items and strong logistics ensuring quality and availability, Silpo delivers a convenient, modern shopping experience across Ukraine.

Retailer

LUXAMOUR

Luxamour

Branded



France



www.luxamour.fr

Annual Volume of Sales: N/A
Number of Stores: 5

Other countries company is represented in: India

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Sanitizer, Sexual Wellness, Dermo Cosmetics, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Professional, Prestige, Masslige

Retailers they work with: N/A

Profile of the company:

Luxamour, based in Paris, is a beauty-tech innovator helping skincare and cosmetics brands boost sales through smart sampling and data-driven insights. Its unique "try-then-buy" platform connects products with the right consumers, delivering targeted samples that drive higher conversions and long-term loyalty. By combining AI-powered analytics with direct consumer feedback, Luxamour gives brands clear visibility into campaign performance and future opportunities.

Distributor

Mass Global



Private Label, Branded



Romania



www.tuju.ro/

Annual Volume of Sales: € 6 M
Number of Stores: 800

Other countries company is represented in: Bulgaria, Croatia, Hungary

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Baby care, Fragrance, Sexual Wellness, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masslige, Mass Market

Retailers they work with: Bulgaria, Croatia, Hungary

Profile of the company:

MASS GLOBAL – Tuju.ro is a Romanian online retailer and distributor offering high-quality cosmetics and personal care products. Featuring a curated mix of skincare, haircare, body care, and wellness items, it has become a trusted destination for beauty enthusiasts. With a focus on quality, efficiency, and customer satisfaction, Tuju.ro stands out in the Romanian beauty market.

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Distributor



Milton CDI

Branded

Poland



www.miltoncdi.com

Annual Volume of Sales: \$ 10 M
Number of Stores: 20000 +

Other countries company is represented in: Romania, Czech Republic

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Fragrance, Sexual Wellness, Dermo Cosmetics, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Masstige, Mass Market

Retailers they work with: Lidl, Rossmann, Biedronka, Zabka, Auchan

Profile of the company:

Milton Sp. z o.o. is a leading distributor bringing innovative, high-quality brands to the Polish and European markets. Specializing in trend-setting products across beauty, personal care, and lifestyle categories, the company curates unique concepts with strong consumer appeal and executes strategic market launches to ensure impactful brand presence.

Distributor



More Labels

Private Label, Branded



Spain



www.morelabels.nl/

Annual Volume of Sales: € 4 M
Number of Stores: 1500 +

Other countries company is represented in: Spain, Andorra, Portugal, The Netherlands

Categories of focus: Make Up, Body care, Skin Care, Face Care, Fragrance, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Accessories (gift sets), Masstige, Mass Market

Retailers they work with: Primor, Druni, Primaprix and Pepco

Profile of the company:

More Labels Group is a leading distributor in the perfumery sector, serving around 75–80% of all perfumeries. The company offers a broad range of perfumes, color cosmetics, and skincare products, with a strong focus on high-volume impulse items. Known for its extensive brand portfolio and market reach, More Labels Group plays a vital role in the beauty and personal care distribution network.

Ret / Dis



Muzej Teatar

Branded

Serbia



www.kozmetikateatar.com

Annual Volume of Sales: € 4 M
Number of Stores: 350

Other countries company is represented in: North Macedonia and Montenegro

Categories of focus: Hair Care, Make Up, Body care, Skin Care, Face Care, Eye Care, Men's grooming, Mass Market

Retailers they work with: DM (Serbia and North Macedonia), Lily Drogerie (Serbia) and Laelia Pharmacy (Serbia)

Profile of the company:

Kozmetika Teatar is a leading Serbian distributor and retailer of premium cosmetic and personal care brands, connecting global beauty innovations with the Balkan market. With a strong focus on quality, authenticity, and customer trust, the company represents renowned names such as Freeman, OGX, HASK, Ariul, Purederm, and Revlon.

CONFIRMED COMPANIES | Central & East European Health & Beauty Care Event



Distributor

Rofilena



Branded



Moldova



www.rofilena.md/ www.academiebeaute.md/
www.teoxane.md/shop/ www.annalotan.md/ro/catalog
www.suplimentealimentare.md/catalog.html

Annual Volume of Sales: € 3 M
Number of Stores: 250

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Wellness, Vitamin, Food Suppl-s (diet,nutrition), OTC, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Professional, Masstige, Mass Market

Retailers they work with: Sancos, Medpark, Posh, TerraMed, Aquaterra

Profile of the company:

Rofilena is a leading health, beauty, and wellness company in Moldova, curating premium products and services through partnerships with Teoxane, Suplimente Alimentare, Academie Beaute, and Anna Lotan. Committed to quality and innovation, it provides trusted solutions that enhance health, beauty, and well-being for customers and professionals across Moldova and beyond.

Retailer

Rossmann



Branded



Azerbaijan



www.rossmann.az/en

Annual Volume of Sales: N/A
Number of Stores: 50

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Rossmann, founded in Germany in 1972, is a leading European drugstore chain offering quality personal care, cosmetics, wellness products, and exclusive natural, organic, vegan, and cruelty-free brands. Partnering with Veysaloğlu Group, it brings European standards, value, and a modern one-stop shopping to Azerbaijan.

Distributor

Sales Plus



Branded



Germany



www.sales-plus.de/en/

Annual Volume of Sales: N/A
Number of Stores: +6000

Other countries company is represented in: Austria

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Food Suppl-s (diet,nutrition), Sexual Wellness, Family Planning, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige,

Retailers they work with: DE, Rossmann, Muller, Kaufland, DM Austria

Profile of the company:

Sales Plus GmbH is a German trading company founded in 2014, specializing in the import, export, and distribution of premium lifestyle and wellness products. With a young, creative team and a flexible approach, it helps grow innovative, high-quality brands across Europe and beyond.

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Distributor

SigmaConto LTD (The Box and Beauty)

Branded



Hungary

www.theboxandbeauty.hu/

Annual Volume of Sales: \$ 1 M
Number of Stores: Online Store



Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Foot Care, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Professional, Massstige, Mass Market

Retailers they work with: DM, Rossmann, Lidl

Profile of the company:

Based in Budapest, Hungary, The Box and Beauty specializes in retail and distribution, focusing on premium South Korean beauty products. Operating three online stores and supplying to DM and Rossmann, the company brings the cultural essence of Korean skincare to Hungary. The emphasis lies on healthy, clean skin, offering expert advice and top-tier beauty solutions.

Distributor

Silver Wholesales

Private Label, Branded



Italy



N/A

Annual Volume of Sales: € 150 K
Number of Stores: 255

Other countries company is represented in: Luxemburg

Categories of focus: Make Up, Nail Care, Body care, Skin Care, Face Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Vegan, Cruelty-free, CBD, Accessories (gift sets),

Retailers they work with: Farmacia Severi, Farmacia Igea, Maury Store, Beauty Store, and Astri Beauty Salon.

Profile of the company:

Silver Wholesales is a Rome based wholesale distributor founded in 2012 and specializes in beauty, hair care, oral care, and fragrances. The company partners with international brands such as WhiteGlo, Fanola, Imperial DAX, and Laurelle London and supplies retail chains across Italy through trusted logistics providers including DHL, UPS, and BRT. Silver Wholesales also supports brands with marketing, social media, influencer campaigns, and in store activations to drive visibility and growth.

Retailer

Simple B (Olivia Beauty & Care)

Branded



Azerbaijan



www.olivia.az/

Annual Volume of Sales: € 20 M +
Number of Stores: 50 +

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Professional, Mass Market

Retailers they work with: N/A

Profile of the company:

Simple B (Olivia Beauty & Care) is a modern beauty and wellness company providing high-quality skincare, personal-care, and aesthetic solutions. The company combines professional expertise with safe, innovative products to deliver personalized treatments and long-term results. With a customer-first approach, Simple B promotes confidence, self-care, and overall well-being.

Olivia

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Retailer

Sol Retail



Branded



www.solretail.com
www.solbeauty.co.uk

Annual Volume of Sales: € 25 M +
Number of Stores: N/A

Other countries company is represented in: Globally - UK, European Union, USA, Canada, Australia, Japan, Singapore, UAE...

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Sexual Wellness, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Eco-friendly packaging, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Sol Retail is a UK-based e-commerce solutions provider specializing in managing and growing beauty and wellness brands across online marketplaces like Amazon and TikTok Shop. With over 13 years of experience, the company partners with more than 120 global brands, offering services such as brand management, marketing, and logistics.

Distributor

Sunclove



Private Label, Branded



www.sunclove.com/en

Annual Volume of Sales: N/A
Number of Stores: Start Up e-shop

Other countries company is represented in: Czech Republic

Categories of focus: Body care, Skin Care, Face Care, Vitamin, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Sunclove Cosmetics is a dynamic startup e-shop and distributor specializing in beauty, skincare, and sunless tanning products. Focused on delivering premium, innovative, and wellness-oriented solutions, the company partners with brands that blend scientific expertise with cosmetic elegance. As an emerging player in the beauty industry,

Retailer

SuperDrug (Marketplace)



Branded



www.superdrug.com/marketplace

Annual Volume of Sales: N/A
Number of Stores: Online Only

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Superdrug Marketplace is an online platform offering over 50,000 verified health, beauty, and lifestyle products, including Korean and Japanese beauty brands. It provides convenient delivery options like home delivery, Order & Collect, and next-day service, ensuring quality and authenticity through its Marketplace logo.

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Retailer

sweetcare ❤

SweetCare

Branded



Portugal



www.sweetcare.pt

Annual Volume of Sales: € 15 M
Number of Stores: Online

Other countries company is represented in: International

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Prestige, Masstige

Retailers they work with: N/A

Profile of the company:

SweetCare Portugal is the Portuguese branch of the leading European online retailer specializing in beauty, skincare, health, and wellness products. It offers premium products through a user friendly platform, making it an ideal partner for brands seeking strong market entry and growth in the Portuguese market.

Ret / Dis

TRADEHOUSE

Trade House

Private Label, Branded



Estonia



<https://tradehouse.ee/>

Annual Volume of Sales: € 24 M
Number of Stores: 7

Other countries company is represented in: Latvia, Lithuania, Finland

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: Tradehouse Nautica, Tradehouse Tartu, Tradehouse Peterburi Tee (ES), Tradehouse Olimpia and Tradehouse Alfa (Latvia)

Profile of the company:

Tradehouse OÜ, founded in 2002, is a leading Baltic beauty company offering a wide range of products through its stores, e-commerce platform, and professional training center. Known for quality and expertise, it serves both retail customers and professional salons.

Retailer

TAMSTORE ✨

Tamstore Market

Private Label, Branded



Azerbaijan



www.tamstore.az/en

Annual Volume of Sales: \$ 400 M
Number of Stores: 100

Other countries company is represented in: N/A

Categories of focus: Hair Care, Make Up, Skin Care, Face Care, Eye Care, Fragrance, Personal Care (incl. Feminine Hygiene), Oral Care, Baby Care, Accessories (incl. Gift Sets)

Retailers they work with: N/A

Profile of the company:

Tamstore is a fast-growing supermarket chain in Azerbaijan, launched in 2023 by Avrora Group. Operating mini, city, and supermarket formats, it offers fresh products, competitive prices, and quality service. With dozens of stores across Baku and other regions, Tamstore is rapidly expanding and provides an attractive platform for suppliers entering the Azerbaijani retail market.

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Distributor



Trending Corporate S.L.

Private Label, Branded



Spain



www.trendingcorporate.com/

Annual Volume of Sales: € 25 M

Number of Stores: N/A

Other countries company is represented in: EU

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Fragrance, Masstige, Mass Market

Retailers they work with: Primor, Druni, Arenal, Clarel (Spain, Wells (Portugal)

Profile of the company:

Trending Corporate S.L. is a cosmetics and nutricosmetics manufacturer and distributor based in Seville, staffed by over 100 professionals. The company focuses on delivering natural, cruelty-free, mostly vegan products at accessible prices, while ensuring close and personalized service across its growing network of stakeholders.

Retailer



Tropic Maloprodaja D.O.O.

Private Label, Branded



Bosnia and Herzegovina



<http://www.tropic.ba/>

Annual Volume of Sales: € 400 M

Number of Stores: 3000 +

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Tropic is a leading FMCG retail chain in Bosnia and Herzegovina, operating 78 supermarkets and employing over 4,000 workers. With an annual turnover exceeding €350 million, the company is a key player in the region's retail sector.

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RETAILER

Auchan



Hungary

<https:// auchan.hu/>

RETAILER

Bijo



Hungary

<https://www.bijo.hu/>

RETAILER

Gepha



Georgia

<https://gepha.com/en/>

RETAILER

Rossmann



Hungary

<https://shop.rossmann.hu/>

RETAILER

Unipatika



Hungary

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